



# COMPANY PROFILE PT ADVIS CONSULTING INDONESIA

English Edition

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In partnership with Arcstone, Singapore

## ARCSTONE



PT Advis Consulting Indonesia



Advis Consulting



advisconsulting



www.advis-consulting.com

# OUR MISSION

To improve profitability of manufacturing industries through consulting, implementing, and training.



# OUR VISION

To enable nasional manufacturing industries to compete in the era of Industry 4.0





# Core Values



## Competent

Our consulting team has a unique blend of strong educational background and massive experience in the manufacturing field that enables to improve client's real performance.

## Adaptive

We continuously adapt the development of system and technology to be able to give best contribution to our clients.

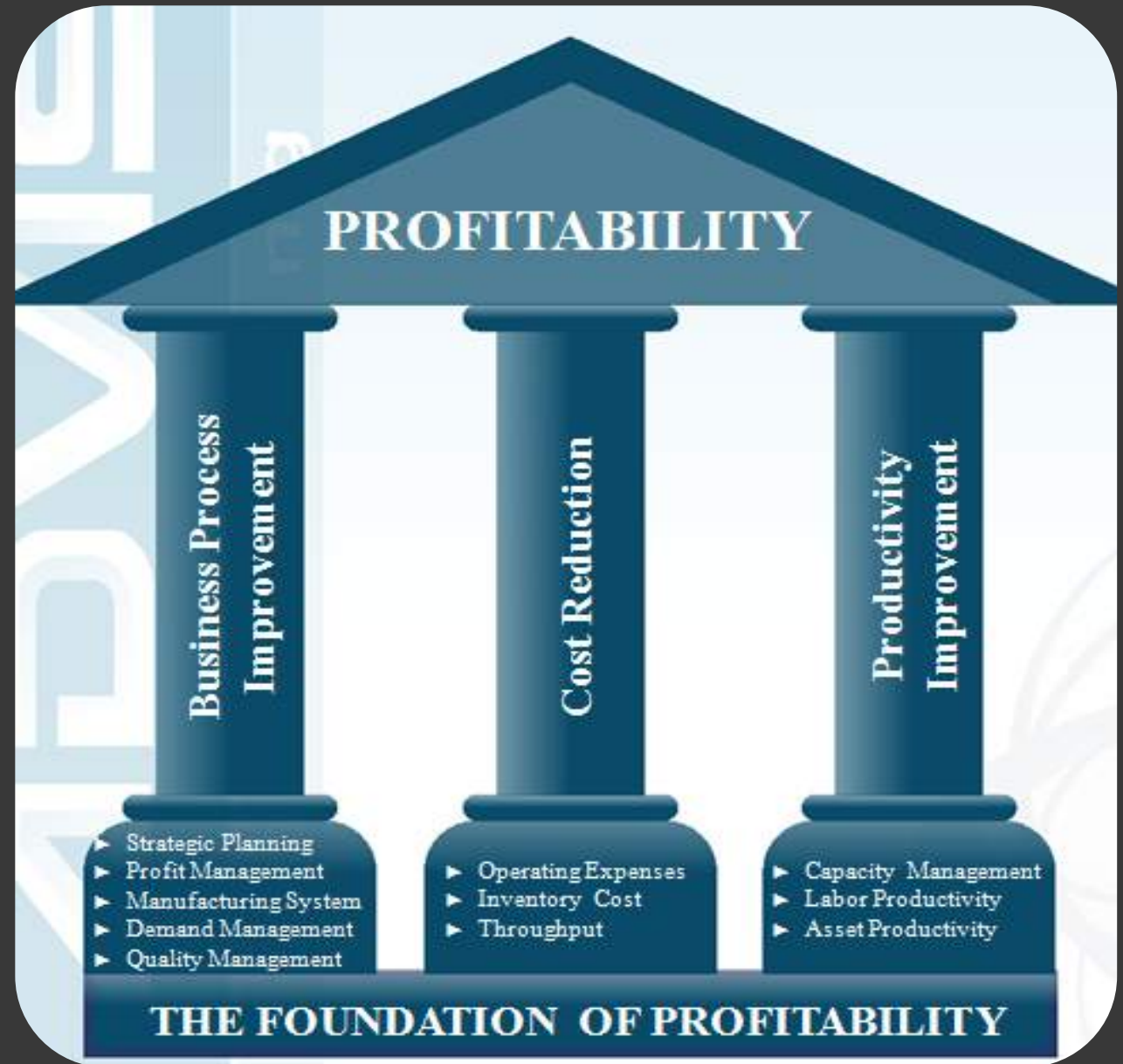
## Down To Earth

Systems and methods will be proposed, designed, and implemented only after considering client's corporate culture and resource capability.





## ADVIS'S VIEW ON PROFITABILITY



# ADVIS CONSULTING CONTRIBUTION TO IMPROVE PERFORMANCE OF MANUFACTURING INDUSTRIES



## Production / Operations System

- Reducing manufacturing lead time
- Improving delivery reliability
- Reducing operational cost
- Reducing waste in production area
- Increasing labor & asset productivity

## Industry 4.0 System

- Building roadmap to industry 4.0
- Smart Factory in Industry 4.0
- Strategy to improve profit and productivity in the era of Industry 4.0

## Data Management

- Digitalization of production data
- Digitalization of inventory data
- Digitalization of maintenance data
- Digitalization of supply chain

## Demand Management

- Matching supply to demand
- Matching production capacity to sales plan
- Creating proper response strategy
- Designing manufacturing process
- Purchasing and Logistics

## Maintenance Management

- Reducing maintenance cost
- Improving assets reliability
- Designing Preventive Maintenance System
- Setting up autonomous maintenance system

## Quality Management

- Designing Quality Assurance Systems
- Setting up Built in Quality system
- Eliminating incoming material failure
- Reducing scrap, rework, and repair



# Our Achievements (1)

Increased productivity by 23% without adding workers

Increased delivery date performance by 31%

Increased in-house capacity by 42% without adding production resources

Reduced direct labor force by 16% without reducing outputs

Reduced production rework by 67% by implementing Integrated Quality Management

Increased sales by 38% annually

Increased inventory turn over by 26%

Increased output by 55%

Reduced rework by 76 %



## Our Achievements ( 2 )

Built autonomous maintenance system

Reduced maintenance cost

Increased managerial skill

Built product development system.

Developed built in quality systems

Improved lead time of new product release





## Coverage of our services :

- Consulting & Implementing
- In House Training
- Public Training
- Online Training



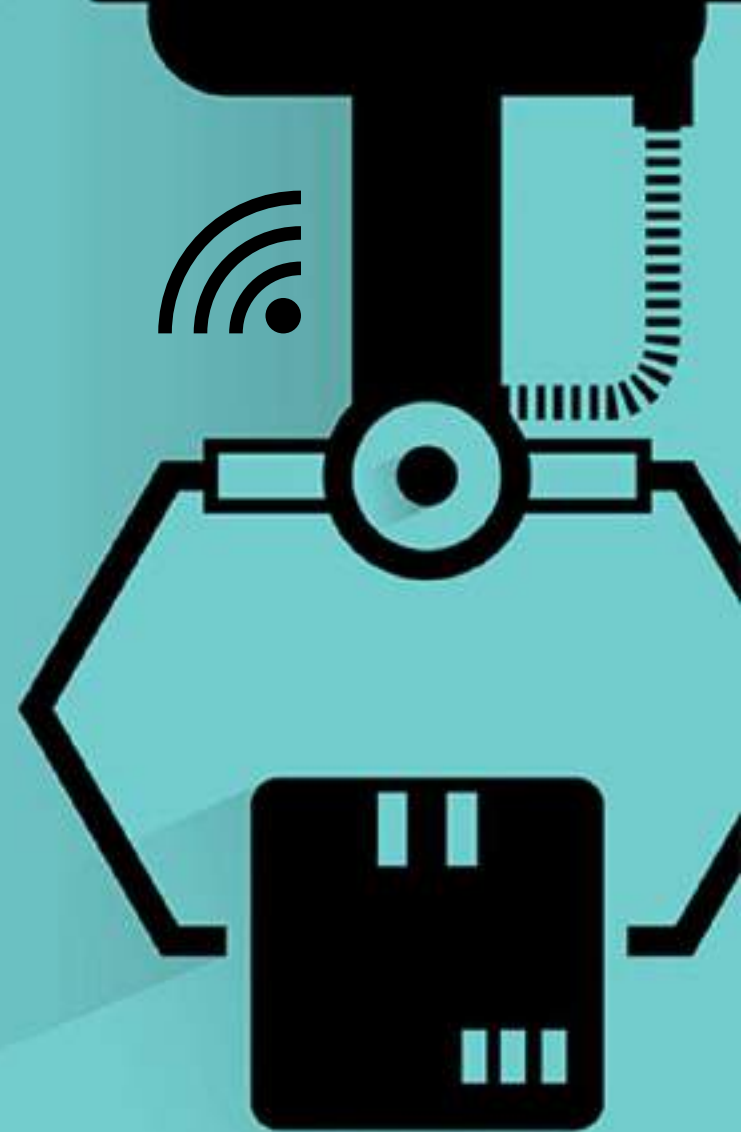


# TRAINING PROGRAMS



## INDUSTRY 4.0

- 1 Building Roadmap to Industry 4.0
- 2 Smart Factory Systems
- 3 Smart Factory Implementation



# STRATEGIC MANUFACTURING MANAGEMENT



- 1 Manufacturing Strategy & Competitiveness
- 2 Integrated Manufacturing System
- 3 Supply Chain Management
- 4 Performance Management
- 5 Quality Management
- 6 Productivity Improvement
- 7 Budgeting

# TACTICAL MANUFACTURING MANAGEMENT



- 1 Production Planning & Inventory Control
- 2 Just In Time (JIT) Systems
- 3 Project Management
- 4 Cost Management
- 5 Inventory Management
- 6 Purchasing Management
- 7 Total Productive Maintenance
- 8 Statistical Quality Control

# Training Programs

# OPERATIONAL MANUFACTURING MANAGEMENT



1

Shop Floor Control

2

Supervisory Management

3

Warehousing Management

4

Maintenance Management



Advis Consulting



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[www.advis-consulting.com](http://www.advis-consulting.com)

# CUSTOMIZED TRAININGS

**We provide customized trainings suited to your needs, specific requirements, situations, and problems within your organization.**



# Training Methodology

## ADVIS Approach on Training

ADVIS consulting provides a full array of training. We offer introductory programs for awareness, but the majority of our training programs are focused on transferring skills and know-how to enable our clients to lead and sustain real in their organization.

## Customized Workshop

ADVIS has developed a series of customized training programs to suit the different needs of any manufacturing organization.

## System Improvement

ADVIS has developed a series of manufacturing strategy, tactic, and operational training programs to support the needs of manufacturing firms.

Each training module is arranged to suit the followings :

1. Transferring conceptual foundation
2. Creating the proper tool to improve client's performance

These programs integrate process and systems in supporting the client's desired operational model.



# CONSULTING TEAM

## Dwi Andi Handaya Rusman, Ir., M.Sc.



Education :

- Master Degree (M.Sc) in Production Management, Oklahoma State University, USA, 1992-1994.
- Bachelor Degree (Ir.) in Mechanical Engineering, Institut Teknologi Sepuluh Nopember, 1981-1986

Expertise :

- Production Management
- Inventory Management
- Quality Management
- Cost Management

Course & Training : Production/Operations Management, Inventory Management, Project Management, Lean-SixSigma System, Ergonomics, Computer Integrated Manufacturing, Industrial Organization, Export Import & Indonesian Customs, Leadership, Advanced English, Metallurgy, Machining, and Forming Technology.

Experience : (Since 1986)

- ❖ Practical Experience :
  - General Manager
  - Plant Manager
  - Project Manager
  - Purchasing & Material Management Manager
  - Quality Control Manager
  - Engineering Designer
- ❖ Speaker for Radio Talkshow “Manufacturing World” at PAS FM Radio
- ❖ Trainer and speaker for various trainings and workshops
- ❖ Founder & Senior Consultant of ADVIS consulting in the area of :
  - Aligining Business Process
  - Demand (Order) Management
  - PPIC (Production Planning and Inventory Control) System
  - Quality Management
  - Cost Management
  - Procurement Management
  - Performance Management





# CONSULTING TEAM

## Gatot Boedhi Tjahjono, Ir, MSME, MSIE



- Education : • Master Degree in Production Management, Chalmers University of Technology, Sweden, 2000.  
• Master Degree in Mechanical Engineering, Oklahoma State University, USA, 1994.
- Expertise : Strategic Management, Supply Chain Management, Engineering Design, Production Management, Manufacturing Engineering
- Experience (Since 1989) : Oil & gas, Industrial Equipment, Heat Exchanger Equipment, Pressure Vessel, Diesel Engine, Power Plant
- Position History : • Chairman  
• Managing Director  
• Deputy for President Director  
• Business Development Manager  
• Product Development Manager  
• Engineering Manager  
• Lecture & Presenter

# CONSULTING TEAM

## Denia Fadila Rusman, S.Kom., MBA



- Education : - Master Degree (MBA) in Business Administration, Institut Teknologi Bandung, 2014 – 2016  
- Bachelor Degree (S.Kom.) in Information System, Institut Teknologi Sepuluh Nopember Surabaya, 2009-2013
- Expertise : • Operation Management  
• Supply Chain Management  
• Marketing Management  
• Management Information System
- Experience : Business Analyst, Strategic Planning, Business Development
- Course & Training : • Operation Management, Supply Chain Management, Leadership, Strategic Management, Enterprise Resource Planning, SAP Software, Investment, Advanced English Course

# CONSULTING TEAM

**Dany Hadyan Rusman, S.T.**



Education :

Bachelor Degree (S.T.) in Electrical Engineering,  
Institut Teknologi Bandung ( ITB )

Expertise :

- Industry 4.0 System
- Data Management
- Internet of Things
- Artificial Intelligence & Machine Learning
- Network System
- Power Quality & Distribution

Course and Training :

The International Symposium on Electronic and Smart Device, Machine Learning in Python Language

Leadership and Management IAE Training , MATLAB Software, Advance English.

# Advis Client Testimonies



*This workshop is a necessity due to tight competition among industries. The contents of “Cost reduction strategy in manufacturing industries” workshop needs to be continuously carried out .*

**Endang Supriatna,  
PPIC Manager  
PT Indofood**

*PT Advis Consulting Indonesia delivered relevant topic for the needs for improvement in my company.*

*I acquired very useful knowledge for sustainability of my company.*

***Training delivered concisely and clearly.***

*Good accomodatioan.*

**Mahfid Adnan,  
Production Manager  
PT Aneka Tuna Indonesia**



# Advis Client Testimonies



*Guidance from Advis Consulting is very easy to understand that enables us to enrich our knowledge to move our company forward.  
Hope that this cooperation can be continued in the future in relevance with the needs of our company for better management systems.  
May Allah SWT bless our partnership.*

**R. Tati Hartati**  
**Owner & CEO**  
**Dannis Collection**



*Covering real cases in industrial world. Right to the point.  
Complete coverage so that can be joined by people across departments in an industry.*

**Brian Lazuardi Tjahyanto**  
**President Director**  
**PT Wahana Kosmetika Indonesia**

*The delivery of this workshop is very comprehensive.  
Giving perspective from different point of view.*

**Ratija**  
**Production Manager**  
**PT LEN Industri, Bandung**



# WORKSHOP & TRAINING DOCUMENTARY



WORKSHOP  
“**COST REDUCTION STRATEGY FOR  
MANUFACTURING INDUSTRIES**”,  
The Alana Hotel Surabaya



SEMINAR  
“**PRODUCTIVITY AND EFFICIENCY  
IMPROVEMENT**”  
with **PT Barata Indonesia**



PUBLIC TRAINING with  
**DIREKTUR MASPION GROUP**



# WORKSHOP & TRAINING DOCUMENTARY

SEMINAR  
“PRODUCTIVITY AND EFFICIENCY  
IMPROVEMENT”  
Swiss-Belinn Surabaya



WORKSHOP  
“DESIGN AND POLICY OF MEASUREMENT  
SYSTEM”  
at Institut Teknologi Sepuluh Nopember,  
Surabaya



PUBLIC TRAINING with  
Mr. FIRMANSYAH  
Former President Director  
PT. PAL, Surabaya



# WORKSHOP & TRAINING DOCUMENTARY



IN HOUSE TRAINING  
**“MOTIVATION TRAINING”**  
at PT Untung Bersama Sejahtera, Surabaya

TRAINING  
**“COST REDUCTION STRATEGY  
IN PRODUCTION SYSTEM”**  
Hotel Novotel, Surabaya



IN HOUSE TRAINING  
**“SUPERVISORY MANAGEMENT”**  
at PT Tulus Tri Tunggal





# CLIENTS

## **Automotives**

FUBORU INDONESIA, PT.  
ISTANA TIARA, PT.  
MESHINDO ALLOY WHEEL CORPORATION, PT.



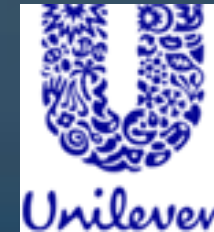
## **Chemical**

BAYER INDONESIA, PT.  
INEOS SILICAS INDONESIA, PT.



## **Consumer Goods**

UNILEVER INDONESIA Tbk., PT  
DIVA CIPTA LESTARI, PT  
MEGA SURYA MAS, PT.  
ROMOS INTI COSMETIC, PT.  
ZENSEI INDONESIA, PT.



## **Cosmetics**

ROMOS INTI COSMETIC, PT.  
WAHANA KOSMETIKA INDONESIA, PT

## **Design & Engineering**

DINAMIKA ENERGITAMA NUSANTARA,  
PT.  
MILIMETER, PT  
WARU TEKNIKATAMA, PT.



# CLIENTS

## *Education*

INSTITUT TEKNOLOGI SEPULUH NOVENBER  
(ITS)

## *Electrical & Electronics*

LEN INDUSTRI BANDUNG, PT.  
BAMBANG DJAJA, PT.  
HARI TERANG INDUSTRY, PT.

## *Foods & Beverages*

INDOFOOD, PT.  
BUMI MENARA INTERNUSA, PT.  
CITRA LAJU CORP.SA  
INDOKOM CITRAPERSADA, PT  
MADURA PRIMA INTERNA, PT.  
PERKEBUNAN NUSANTARA XII, PT.  
SURI TANI PEMUKA, PT  
WONOKOYO, PT  
ANEKA TUNA INDONESIA, PT

## *Furniture*

MITRA ANUGRAH GEMILANG, PT.  
ROMI VIOLETA, PT. (OMETRACO GROUP)  
SEKAR PADEPOKAN, PT.  
TULUS TRI TUNGGAL, PT.  
BALI PREFAB, PT



# CLIENTS

## *Garment & Apparel*

BEHAESTEX, PT.  
BERKAT AGUNG JAYA ABADI, PT.  
DANNIS COLLECTION  
PRESTASI IDE JAYA, PT.



## *Heavy Industries*

BARATA INDONESIA, PT.



## *Jewellery*

UNTUNG BERSAMA SEJAHTERA, PT



## *Metal Works*

ALUMINDO LMI Tbk., PT. (MASPION GROUP)



## *Paints & coatings*

PUTRAMATARAM COATING INTERNATIONAL, PT.  
SUMABOYO, CV  
TUNGGAL DJAJA INDAH, PT.



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# CLIENTS

## *Packaging*

GUNAWAN PLASTIK, PT.  
ILUFAK, PT.  
REXPLAST, PT.  
SURINDO TEGUH GEMILANG, PT.  
UNIVERSAL JASA KEMAS, PT.

## *Papermill*

ADIPRIMA SURAPRINTA, PT (JAWA POS GROUP)  
SURABAYA AGUNG INDUSTRI PULP & KERTAS Tbk,  
DIRGAHAYU GROUP  
DIRGAHAYU MFG.CO., CV

## *Printing*

ALAM DIAN RAYA, PT.  
TEMPRINA MEDIA GRAFIKA, PT. (JAWA POS GROUP)

## *Shipyard*

DOK DAN PERKAPALAN, PT.

**Jawa Pos**




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WE LOOK FORWARD TO CONTRIBUTING  
TO YOUR COMPANY


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