

# COMPANY PROFILE 2017

### PT ADVIS CONSULTING INDONESIA

ENGLISH VERSION www.advis-consulting.com











### **Our Mission**

To improve profitability of manufacturing industries through consulting, implementing, and training in the field of manufacturing management

### **Our Vision**

To be the most recognized manufacturing industries' consulting firm in the region

### **Our Core Values**

### Competency

Our consulting team has an unique blend of strong educational background and massive experience in the manufacturing field.

### Integrity

We are fully committed to the client's best interests while strictly keeping their confidentials.

#### Down to earth

Systems and methods will be proposed, designed, and implemented only after considering client's corporate culture and resource capability.



### The Structure Of Our Services

### **ADVIS HOUSE OF PROFITABILITY**

**Business Process** Cost Reduction Improvement Improvement Productivity Strategic Planning Profit Management Operating Expenses Capacity Management Labor Productivity Manufacturing System Inventory Cost Demand Management Throughput Asset Productivity Quality Management THE FOUNDATION OF PROFITABILITY

The coverage of our services:

- \* Consulting and Implementing
- \* In house Training
- \* Public Training

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THE FOUNDATION OF PROFITABILITY

### What We Do To Improve Your Performance

### **Production & Operations Systems**

- Reducing manufacturing lead time
- Improving delivery reliability
- Reducing operational cost
- Increasing labor & asset productivity

### **Demand Management**

- Matching supply to demand
- Matching production capacity to sales plan
- Creating proper response strategy
- Designing manufacturing process
- Purchasing and Logistics

### **Quality Management**

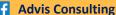
- Designing Quality Assurance Systems
- Setting up Built in Quality system
- Eliminating incoming material failure
- Reducing scrap, rework, and repair

### Maintenance Management

- Reducing maintenance cost
- Improving assets reliability
- Designing Preventive Maintenance System
- Setting up autonomous maintenance system

### System Improvement

- Improving operations reliability
- Reducing variation in manufacturing processes
- Reducing waste in production area



# Consulting Methodology

**ANALYSIS PHASE** 

PROJECT **TARGETING** 

DATA COLLECTION & EVALUATION



- Business Process
- Productivity
- Efficiency

**GAP ANALYSIS** 

SOLUTION PLAN

**IMPROVEMENT** PHASE

**TEAM BUILDING** 

PROJECT OUTLINING

**IMPROVEMENT PROCESS** 

SOCIALIZATION & FEED BACK

TRAINING FOR **KEY PERSONNELS**  **IMPLEMENTATION** PHASE

TRIAL RUN

**EVALUATION** 

PROJECT FINAL

### Some of Our Achievements

**Increased sales** by 38% annually **Increased inventory** turn over by 26%

**Increased output** by 55%

Reduced rework by 76 %

**Increased productivity** by 23% without adding workers

**Increased delivery date** performance by 31%

Increased in-house capacity by 42% without adding production resources **Reduced production** rework by 67% by implementing **Integrated Quality** Management

**Reduced direct labor** force by 16% without reducing outputs



### Some of Our Achievements

**Built autonomous** maintenance system

Reduced maintenance cost

**Increased** managerial skill

**Built product** development system.

**Developed built in** quality systems

Improved lead time of new product release

## STRATEGIC MANUFACTURING MANAGEMENT

- Seven Fatal Mistakes In Manufacturing Industries
- Manufacturing Strategy & Competitiveness
- **Supply Chain Management**
- Performance Management
- Quality Management
- Lean- Six Sigma System
- **Productivity Improvement**

## TACTICAL MANUFACTURING MANAGEMENT

- **Integrated Manufacturing Systems**
- 2. Budgeting
- **Production Planning & Inventory Control** 3.
- Just In Time (JIT) Systems 4.
- **Project Management**
- Cost Management
- 7. **Inventory Management**
- 8. **Purchasing Management**
- Statistical Quality Control
- 10. Quantitative Managerial Methods

## **OPERATIONAL** MANUFACTURING MANAGEMENT

- 1. Shop Floor Control
- 2. Supervisory Management
- 3. Warehousing Management
- 4. Maintenance Management

## **CUSTOMIZED TRAININGS**

We provide customized trainings suited to your needs, specific requirements, situations, and problems within your organization.

### **Training Methodology**

### **ADVIS Approach on Training**

ADVIS consulting provides a full array of training. We offer introductory programs for awareness, but the majority of our training programs are focused transferring skills and know-how to enable our clients to lead and sustain real in their organization.

### **Customized Workshop**

ADVIS has developed a series of customized training programs to suit the different needs of any manufacturing organization.

### **System Improvement**

ADVIS has developed a series of manufacturing strategy, tactic, and operational training programs to support the needs of manufacturing firms.

Each training module is arranged to suit the followings:

- 1. Transferring conceptual foundation
- 2. Creating the proper tool to improve client's performance

These programs integrate process and systems in supporting the client's desired operational model.

## CONSULTING TEAM

### Dwi Andi Handaya Rusman, Ir., M.Sc.



Education:

- Master Degree (M.Sc) in Production Management, Oklahoma State University, USA, 1992-1994.
- Bachelor Degree (Ir.) in Mechanical Engineering, Institut Teknologi Sepuluh Nopember, 1981-1986

Expertise:

- Production Management
- Inventory Management
- Quality Management
- Cost Management

Course

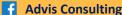
& Training:

Production/Operations Management, Inventory Managament, ProjectManagement, Lean-SixSigma System, Ergonomics, Computer Integrated Manufacturing, Industrial Organization, Export Import & Indonesian Customs, Leadership, Advanced English, Metallurgy, Machining, and Forming Technology.

Experience: (Since 1986)

- ❖ Practical Experience :
  - General Manager
  - Plant Manager
  - Project Manager
  - Purchasing & Material Management Manager
  - Quality Control Manager
  - **Engineering Designer**
- ❖ Speaker for Radio Talkshow "Manufacturing World" at PAS FM Radio
- Trainer and speaker for various trainings and workshops
- Founder & Senior Consultant of ADVIS consulting in the area of :
  - Aligining Business Process
  - Demand (Order) Management
  - PPIC (Production Planning and Inventory Control) System
  - Quality Management
  - Cost Management
  - **Procurement Management**
  - Performance Management







## CONSULTING TEAM

### Gatot Boedhi Tjahjono, Ir, MSME, MSIE



Education

 Master Degree in Production Management, Chalmers University of Technology, Sweden, 2000.

Master Degree in Mechanical Engineering, Oklahoma State University, USA, 1994.

Expertise

Strategic Management, Supply Chain Management, Engineering Design, Production Management, Manufacturing Engineering

Experience (Since 1989)

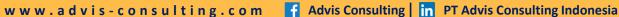
Oil & gas, Industrial Equipment, Heat Exchanger Equipment, Pressure Vessel, Diesel Engine, Power Plant

Position History

Chairman

- Managing Director
- Deputy for President Director
- Business Development Manager
- Product Development Manager
- Engineering Manager
- Lecture & Presenter





## CONSULTING TEAM

### Denia Fadila Rusman, S.Kom., MBA



Education

- Master Degree (MBA) in Business Administration, Institut Teknologi Bandung, 2014 - 2016
- Bachelor Degree (S.Kom.) in Information System, Institut Teknologi Sepuluh Nopember Surabaya, 2009-2013

Expertise

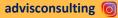
- Operation Management
- Supply Chain Management
- Marketing Management
- Management Information System

Experience

Business Analyst, Strategic Planning, Business Development

Course & Training:

• Operation Management, Supply Chain Management, Leadership, Strategic Management, Enterprise Resource Planning, SAP Software, Investment, Advanced English Course







## Client Testimony



Bimbingan dari Tim Advis Consulting sangat mudah diterima sehingga bisa menambah ilmu yang bermanfaat bagi perusahaan kami. Mudah-mudahan kerjasama ini akan berlanjut dimasa depan seiring dengan perkembangan perusahaan yang membutuhkan bimbingan management yang lebih baik dan maju lagi. Semoga kerjasama kita selama ini diberkati oleh Allah SWT.

- R. Tati Hartati, Owner, Dannis Collection-

Penyampaian workshop sangat komprehensif dan memberikan wawasan dari sudut pandang berbeda.

-Ratija, Production Manager, PT LEN Industri Bandung-



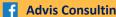
Aplikatif mengenai kasus di industri, tidak bertele-tele, complete cover sehingga dapat diikuti semua orang/departemen

- Brian Lazuardi Tjahyanto, Direktur, PT Wahana Kosmetika Indonesia-









## Client Testimony



Workshop ini sangat dibutuhkan karena persaingan antar industri yang sangat ketat. Materi yang saya ikuti seperti strategi cost reduction in manufacturing industries ini perlu dilakukan terus secara berkala.

- Endang Supriatna, PPIC Manager, PT Indofood -

PT Advis Consulting Indonesia sudah memberikan training dengan topik yang relevan bagi kebutuhan improvement perusahaan saya. Saya mendapatkan tambahan pengetahuan yang sangat bermanfaat untuk keberlangsungan perusahaan kami kedepan. Training yang diberikan jelas & ringkas. Akomodasi sangat baik.

- Mahfid Adnan, Production Manager, PT Aneka Tuna Indonesia-



### **WORKSHOP & TRAINING ACTIVITIES**



WORKSHOP "STRATEGI PENURUNAN BIAYA PADA INDUSTRI MANUFAKTUR", The Alana Hotel Surabaya

PUBLIC TRAINING BERSAMA **DIREKTUR MASPION GROUP** 





**SEMINAR** "PENINGKATAN EFISIENSI & PRODUKTIVITAS" bersama PT Barata Indonesia

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### WORKSHOP & TRAINING ACTIVITIES

**SEMINAR** "PENINGKATAN EFISIENSI & PRODUKTIVITAS" Swiss-Belinn Surabaya



INSTITUT TEKNOLOGI SEPULUH NOPEMBER



**WORKSHOP** 

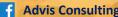
"DESIGN AND POLICY OF MEASUREMENT SYSTEM"

di Institut Teknologi Sepuluh Nopember, Surabaya

PUBLIC TRAINING BERSAMA **BAPAK FIRMANSYAH** (Ex. DIREKTUR UTAMA PT. PAL)







### **WORKSHOP & TRAINING ACTIVITIES**



IN HOUSE TRAINING "TRAINING MOTIVASI" di PT Untung Bersama Sejahtera, Surabaya

**TRAINING** "COST REDUCTION STRATEGY IN PRODUCTION SYSTEM"

Hotel Novotel, Surabaya





IN HOUSE TRAINING "SUPERVISORY MANAGEMENT" di PT Tulus Tri Tunggal

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### **Automotives**

FUBORU INDONESIA, PT. ISTANA TIARA, PT. MESHINDO ALLOY WHEEL CORPORATION, PT.





#### Chemical

BAYER INDONESIA, PT. INEOS SILICAS INDONESIA, PT.

### **Consumer Goods**

UNILEVER INDONESIA Tbk., PT DIVA CIPTA LESTARI, PT MEGA SURYA MAS, PT. ROMOS INTI COSMETIC, PT. ZENSEI INDONESIA, PT.

#### **Cosmetics**

ROMOS INTI COSMETIC, PT. WAHANA KOSMETIKA INDONESIA, PT

### Design & Engineering

DINAMIKA ENERGITAMA NUSANTARA, PT. MILIMETER, PT WARU TEKNIKATAMA, PT.













#### Education

INSTITUT TEKNOLOGI SEPULUH NOVEMBER (ITS)

#### Electrical & Electronics

LEN INDUSTRI BANDUNG, PT. BAMBANG DJAJA, PT. HARI TERANG INDUSTRY, PT.

### Foods & Beverages

INDOFOOD, PT. BUMI MENARA INTERNUSA, PT. CITRA LAJU CORP.SA INDOKOM CITRAPERSADA, PT MADURA PRIMA INTERNA, PT. PERKEBUNAN NUSANTARA XII, PT. SURI TANI PEMUKA, PT WONOKOYO, PT ANEKA TUNA INDONESIA, PT

#### **Furniture**

MITRA ANUGRAH GEMILANG, PT. ROMI VIOLETA, PT. (OMETRACO GROUP) SEKAR PADEPOKAN, PT. TULUS TRI TUNGGAL, PT. BALI PREFAB, PT

























#### Garment & Apparel

BEHAESTEX, PT. BERKAT AGUNG JAYA ABADI, PT. DANNIS COLLECTION PRESTASI IDE JAYA, PT.

#### Heavy Industries

BARATA INDONESIA, PT.

#### Jewellery

UNTUNG BERSAMA SEJAHTERA, PT

#### Metal Works

ALUMINDO LMI Tbk., PT. (MASPION GROUP)

#### Paints & coatings

PUTRAMATARAM COATING INTERNATIONAL, PT. SUMABOYO, CV TUNGGAL DJAJA INDAH, PT.













### **Packaging**

**GUNAWAN PLASTIK, PT.** ILUFAK, PT. REXPLAST, PT. SURINDO TEGUH GEMILANG, PT. UNIVERSAL JASA KEMAS, PT.





#### Papermill

ADIPRIMA SURAPRINTA, PT (JAWA POS GROUP) SURABAYA AGUNG INDUSTRI PULP & KERTAS Tbk, **DIRGAHAYU GROUP** DIRGAHAYU MFG.CO., CV





### **Printing**

ALAM DIAN RAYA, PT. TEMPRINA MEDIA GRAFIKA, PT. (JAWA POS GROUP)



### Shipyard

DOK DAN PERKAPALAN, PT.





